

Background Letter from Dr. Kingsley Chin

Dear Investors,

Welcome to the LESS Institute of Florida all-inclusive surgery-vacation investment proposal.

You are just in time to get in on the ground floor to invest in building the first of two LESS Institute outpatient hospitals in Florida. The first will be constructed on Sample Road near I-95 and the Turnpike just north of Fort Lauderdale. In 2014, we bought a 75,000 square foot three story building on Crystal Lake and will construct the LESS Institute here as a state of the art facility with the best equipment for first class surgeries. The second will be built two years later in Orlando, the second largest city and the prime location for tourists going to Disney World.

At the LESS Institute, we are taking the best of hospital and outpatient services from around the globe and housing them under our brand to provide an all-inclusive surgery vacation in Florida, an internationally renowned destination spot. Patients will have the opportunity to pick their surgeon and travel with their surgeon to Florida, where they will check into one of our boutique partner hotels to prepare for surgery and stay for rehabilitation, featuring a customizable wellness package.

The LESS Institute champions orthopedic and spine surgery, using the latest techniques in less exposure surgery – a trademarked surgery philosophy that utilizes the least invasive approach to surgery. We are a private academic specialty center of excellence, offering proven techniques and publishing our outcomes. Patients have access to unique technologies, such as the AxioMed Freedom viscoelastic cervical and lumbar disc replacements and SpineFrontier's LES technologies for outpatient spine surgeries. With so many unique resource advantages, the LESS Institute will invest heavily into digital marketing and software to build awareness and a pipeline of patients who will be connected to selected healthcare and destination providers. I have been doing surgeries in Florida at outpatient surgery centers from Miami to Orlando since 2009 and this experience has prepared us to take the next steps in building formal LESS Institutes as standalone centers of excellence and to attract capable surgeons to bring their patients. With myself and other leading experienced surgeons trained on LES techniques, the LESS Institute will offer patients a rejuvenating getaway surgery-vacation free of pain.

We hope you'll agree that this is a worthy investment to establish these all-inclusive surgery vacation sanctuaries of treatment, recovery and relaxation as the foremost model for a new medical tourism solution.

Sincerely,

A handwritten signature in black ink that reads "Kingsley R. Chin, MD". The signature is fluid and cursive, with the first name "Kingsley" being the most prominent.

Kingsley R. Chin, MD
CEO, The LESS Institute

